

Recommended Courses for Inbound Exchange Students

Important - Read Carefully.

Semester Codes

- D1 = September-April
- D2 = September-December
- D3 = January-April

Prerequisites:

Check the appropriate [Undergraduate Calendar](#) to ensure that you meet the required prerequisites. For example, you will not be allowed to take MKTG 4P23 if you have not previously taken an Introduction to Marketing course. Also, we cannot allow you to take a course and its prerequisite concurrently. For example, you could not take MKTG 4P23 and 2P91 at the same time. The [Undergraduate Timetable](#) lists all Brock University courses offered in the current academic year.

Reading Brock University's course codes

The first part indicates the department. The first number indicates the year number; the "P" or "F" indicates a partial credit (0.5 Brock credit) or full credit (1.0 Brock credit). For example, **FNCE 4P04** is partial-credit fourth-year course in the department of Finance.

Course Availability

Accounting

NOTE: Upper level ACTG courses are not open to exchange students

Course Code	Course Name	Semester
ACTG 1P91	Introduction to Financial Accounting	D2 or D3
ACTG 2P12	Introduction to Management Accounting	D2 or D3
ACTG 2P40	Commercial Law	D2 or D3

Economics

Course Code	Course Name	Semester
ECON 1P91	Principles of Microeconomics	D2 or D3
ECON 1P92	Principles of Macroeconomics	D2 or D3
ECON 2P10	United States Economic History	N/A 2019-20
ECON 2P19	Canadian Economic History	D3
ECON 2P21	Intermediate Microeconomics 1	D2 or D3
ECON 2P22	Intermediate Macroeconomics 1	D2 or D3
ECON 2P23	Managerial Economics	D2 or D3
ECON 2P28	Economics of the Environment	D2
ECON 2P30	Foundations of Economic Analysis	D2 or D3
ECON 2P32	Economics of Violence	N/A 2019-20
ECON 2P34	Economics of Illicit Drugs	D2
ECON 2P42	Economics of Professional Sport	D2
ECON 2P54	Canadian Economic Issues	D3
ECON 2P65	Health Economics	D2

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ECON 2P90	Introduction to Econometrics	D2 or D3
ECON 2P91	Business Econometrics with Applications	D2 or D3

Entrepreneurship

Course Code	Course Name	Semester
ENTR 2P91	Entrepreneurship	D2 or D3
ENTR 3P92	Creativity and the Entrepreneur	D2
ENTR 3P93	Managing Growth in Entrepreneurial Firms	D3
ENTR 3P94	Corporate Entrepreneurship	D2
ENTR 3P96	Venture Capital & the Entrepreneur	D3
ENTR 3P98	Family Business	D2 or D3
ENTR 4P10	Planning New Venture Creation	D3
ENTR 4P93	International Dimensions of Entrepreneurship	D2

Ethics

Course Code	Course Name	Semester
ETHC 3P82	Business Ethics	D2 or D3

Finance

Course Code	Course Name	Semester
FNCE 2P91	Corporate Finance 1	D2 or D3
FNCE 3P93	Corporate Finance 2	D2 or D3
FNCE 3P95	Personal Financial Planning	D2 or D3
FNCE 3P96	Financial Theory	D2 or D3
FNCE 4P03	Financial Analysis	D2 or D3
FNCE 4P04	Investment Analysis and Portfolio Management	D2 or D3
FNCE 4P05	International Finance	D2 or D3
FNCE 4P08	Management of Financial Institutions	D2
FNCE 4P09	Portfolio Management	D3
FNCE 4P15	Advanced Topics in Financial Theory	D3
FNCE 4P16	Derivatives 1	D2 or D3
FNCE 4P17	Derivatives 2	D2
FNCE 4P18	Fixed Income Securities	D2 or D3

Information Technology and Information Systems

Course Code	Course Name	Semester
ITIS 1P97	Data Analysis and Business Modeling	D2 or D3
ITIS 2P91	Management of Info Systems and Technology	D2 or D3
ITIS 3P91	Quantitative Methods for Information Systems	D3
ITIS 3P92	Information Assurance	D2
ITIS 3P98	Fundamentals of Database Design and Management	D3
ITIS 4P21	Introduction to Business Analytics	D2
ITIS 4P22	e-Business Applications	D2
ITIS 4P25	Systems Analysis and Design	D2
ITIS 4P26	Supply Chain Management	D3

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Management

Course Code	Course Name	Semester
MGMT 3P98	International Business	D2 or D3
MGMT 4P35	Export Strategy and Management	D2
MGMT 4P94	Transitional Business Management	D2

Marketing

Course Code	Course Name	Semester
MKTG 2P91	Introduction to Marketing	D2 or D3
MKTG 3P24	Marketing Management	D2 or D3
MKTG 3P96	Marketing Research	D2 or D3
MKTG 3P97	Marketing of High Technology Products and Innovations	D3
MKTG 3P98	Marketing Analytics and Intelligence	D2
MKTG 4P23	Marketing Communications	D2 or D3
MKTG 4P25	Marketing Strategy	D2 or D3
MKTG 4P26	Professional Selling and Sales Management	D2
MKTG 4P28	Retail Management	D3
MKTG 4P29	Business to Business Marketing	D2
MKTG 4P31	Consumer Behaviour	D2 or D3
MKTG 4P33	International Marketing	D2
MKTG 4P93	Internet and Social Media Marketing	D2 or D3
MKTG 4P94	New Product Development	D3
MKTG 4P98	Pricing	D2

Organizational Behaviour and Human Resource Management

Course Code	Course Name	Semester
OBHR 2P91	Organizational Behaviour	D2 or D3
OBHR 3P42	Organizational Structure and Redesign	D2
OBHR 3P96	Labour Relations	D2
OBHR 3P97	Human Resource Management	D2 or D3
OBHR 3P98	Occupational Health and Safety	D2
OBHR 3P99	Research Methods in Organization Studies	D3
OBHR 4P65	Negotiating in Organizations	N/A 2019-20
OBHR 4P66	Compensation Management	D2
OBHR 4P67	Training and Development	D2
OBHR 4P68	Leadership	N/A 2019-20
OBHR 4P69	Recruitment and Selection	D3
OBHR 4P72	Labour Law	D3
OBHR 4P90	International Organizational Behaviour	D3
OBHR 4P93	Leading Change	N/A 2019-20
OBHR 4P94	Human Resources Planning	D3
OBHR 4V98	HR Analytics	D3

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Operations Management

Course Code	Course Name	Semester
OPER 2P91	Operations Management	D2 or D3
OPER 3P92	Project Management	D2
OPER 3P93	Quality Management	D2
OPER 3P94	Games of Strategy	D2
OPER 4P26	Supply Chain Management	D3
OPER 4P31	Simulation of Business Systems	D2
OPER 4P41	Management Science	D2

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