Goodman
School of Business

Goodman Group

Brock University



Welcome to Business Breathers

Leadership Post COVID

Nick Pollice President, Pollice Management Group





Session Goals

- * How to talk to employees
- * Difference between change and transition
- * Being aware of the three stage transition model
- * Address questions, concerns and comments



Leadership Defined

Leadership is a process of providing guidance and direction through sound communication.





Leadership Principles

- Honesty
- Fact based communication
- Empathy
- Flexibility
- Humility
- Active listening





Communication Defined

Communication is a process of imparting or exchanging thoughts, information and opinions.





Communication Principles

- Simple and easy to understand
- Empathetic Intelligence
- Target the message





Change & Transition

Change is situational while transition is psychological





Three Stage Transition Model

- Ending & Letting Go
- Managing The Neutral Zone
- The New Beginning



Ending & Letting Go

"nurturing relationships to get the job done"

- Define what is over and what is not over
- Identify new expectations, responsibilities and accountability
- Educate team members about the future......ASK
- Prepare your team for future tasks
- Practice and speak to social distancing, PPE and good hygiene
- Stay connected to furloughed team members

"people fear what they don't understand"



Managing The Neutral Zone

"information is key to success"

- Provide consistent and timely feedback
- Keep team members in the information loop
- Focus on short term goals
- Celebrate wins.....no matter how small
- Maintain anchors and work practices as much as possible
- Don't expect perfection......completion will do nicely
- Look for opportunities amid the confusion

"people are feeling lost and in need of direction"



The New Beginning

"adapting to the nuances of transition"

- Leverage the moment
- Reinforce the "NOW" normal
- Reimagine the new culture
- Highlight success stories.....people love story telling
- Establish direction, alignment and commitment to long term goals
- Prepare to make adjustments
- Know what the organizational plans are

"when people need love and understanding the most is probably when they deserve it the least"



What Does Leadership Post COVID Boil Down To?

- ♦ Ability to lead and manage the transition
- → Facilitate communication
- ♦ Provide leadership and on going employee coaching
- ♦ Plan for operational changes
- ♦ Be the Chief Empathy Officer

Goodman
School of Business

Goodman Group

Brock University

Earn Your Non-Profit Leadership Certificate

Learn from Goodman School of Business professors and industry leaders.



Goodman Group





Thank you for joining us.

Join us on Wednesday September 16 for "Maximizing Your Impact: Tailoring Communication to Your Stakeholders" with Jacqueline King, CEO Everleap

Goodman School of Business

Goodman Group

Brock University





