

2022-2023

# Trimester 2 Report

**September 1, 2022 to December 31, 2022**

**Brock**  
University

# Executive summary

Brock is projecting a remaining mitigation target of \$0.3 million to balance operations for the fiscal year. This is an extraordinary result achieved by the collective efforts of our Brock community. From the approved budget that required a \$3.0 million mitigation target, to the trimester one forecast that estimated a year-end funding mitigation target of \$13.4 million, we thank our community for this achievement.

Overall student fees are forecasted to be down versus budget by \$16.5 million or 8.1 per cent due to lower anticipated student enrolment of which \$13.0 million is associated with lower international enrolment. International enrolment has suffered across the sector due in large part to significant delays in international student VISA processing by the Federal Government. At the end of 2022 over 75,000 VISA applications for students hoping to enrol in a Canadian University were not processed. Assuming an average tuition rate of \$35,000, this represents lost tuition revenue to the Canadian University sector of over \$2.6 billion.

Ancillary Services is forecasting a net profit of \$5.1 million, which includes a funding contribution to the University’s capital project budget of \$4.0 million; thus, totalling a \$9.1 million contribution to the University’s academic and research operations. Ancillary Services profit is forecasted to exceed the budgeted profit of \$3.9 million due to cost savings which also offset the slightly lower than budgeted revenue mainly in the campus store that is forecasting sales to be \$0.9 million less than budget. While enrolment remains a key driver for Ancillary revenues, equally important is the need to have students on campus with-in person classes. While there are benefits to pedagogy for providing online capacity, without a core in-person model, operations like parking, dining and campus store will struggle to achieve revenue targets that support academic and research programs.

Investment income is ahead of budget by \$2.7 million due to the significant rise in interest rates. Over the past twelve months the prime rate has increased from 2.45 per cent to 6.45 per cent.

Budget controls to manage personnel costs have been in place since the trimester one forecast. Personnel costs, which represent approximately 2/3rds of the University expenditures, have been mitigated with a forecasted \$12.2 million savings compared to budget. Some major savings in the non-personnel category relate to student scholarships and fellowships of \$2.9 million due to the lower student enrolment and \$3.6 million currently remaining unallocated from the operating strategic reserve established as one per cent of revenue for contingency or strategic needs in the budget. The \$1.66 million in capital projects placed on hold at trimester one has been included as funded in this forecast; thus, the full capital project plan for 2022-23 will be funded and completed.

The remaining mitigation of \$0.3 million has to be achieved during the final months of the year. While we experienced strong cost containment for another year, we recognize that Brock, along with the entire sector, remains under significant financial pressures. With limited flexibility on revenues, ongoing efforts to manage costs while balancing investments in future revenue generating programs will be essential to Brock’s future sustainability.

# Contents

Executive summary

Our financial health

Financial results

Taking a closer look at some of the numbers

Overview

Review of overall revenue

Review of overall costs

Unit and budget forecasts

Funding budget by responsibility centre

Treasury

Pension

Capital

Trimester 2 and remaining year activity

Funding forecast presented in accordance with NFPS

Reserves

Appendix 1

Multi-year financial results on a funding basis

2

3

3

4

4

4

8

9

10

13

17

18

19

20

21

22

This report contains certain forward-looking information. In preparing the Trimester 2 Report, certain assumptions and estimates were necessary. They are based on information available to management at the time of preparing the forecast. Users are cautioned that actual results may vary.

Throughout the text in this report, financial values have been rounded to the nearest thousand unless otherwise stated.

## Photo collage on page 3:

**Students Experience:** SEPTEMBER 02, 2022 – Brock University welcomed a new group of International Student Ambassadors for the 2022-23 academic year.

**Research:** DECEMBER 01, 2022 – Brock University Assistant Professor of Chemistry Vaughn Mangal (left) and fourth-year Chemistry student Adithya Sethumadhavan (right) test water samples collected to study the impact of agricultural practices on nearby water sources.

**Community Engagement:** OCTOBER 06, 2022 – High school students jump-start university journey with Faculty of Mathematics and Science mentorship program.

**Inclusivity:** SEPTEMBER 23, 2022 – Vice-Provost, Indigenous Engagement Robyn Bourgeois, Phyllis Webstad, and Director of Hadiya?dagénhah First Nations, Métis and Inuit Student Centre Cindy Biancaniello hold the Survivors’ Flag, which was raised during Webstad’s visit to Brock.

# Financial results

The following table illustrates the trimester two revenue and expense forecast for the University compared to budget. The information is presented on a funding basis, which represents committed cash, and based on the audited financial statements prepared in accordance with accounting standards for not for-profit organizations (NFPS). A reconciliation of the two presentations can be found on [page 20](#).

Figure 1

(\$000s)	Funding			NFPS		
	2022-23 Forecast	2022-23 Budget	Difference better/(worse)	2022-23 Forecast <sup>(1)</sup>	2022-23 Budget	Difference better/(worse)
Revenue						
Student fees	187,748	204,268	(16,520)	187,155	204,777	(17,622)
Grant revenue	101,919	99,589	2,330	97,978	96,636	1,342
Internal chargebacks	11,663	11,980	(317)			
Inter-fund revenue	8,507	12,127	(3,620)			
Research revenue				12,222	12,695	(473)
Other revenue	57,074	62,176	(5,102)	71,133	68,326	2,807
Total revenue	366,911	390,140	(23,229)	368,488	382,434	(13,946)
Operating costs						
Personnel costs	(234,056)	(246,262)	12,206	(236,587)	(248,270)	11,683
Inter-fund expenses	(25,584)	(32,705)	7,121			
Other operating costs	(107,585)	(114,176)	6,591	(142,055)	(140,915)	(1,140)
Total operating costs	(367,225)	(393,143)	25,918	(378,642)	(389,185)	10,543
Mitigation target	314	3,003	2,689	314		314
Funding surplus/(deficit)	-	-	-	(9,840)	(6,751)	(3,089)

(1) Included in the NFPS forecasted deficit is spending from strategic reserves of \$3.9 million for new initiatives.





# Taking a closer look at some of the numbers

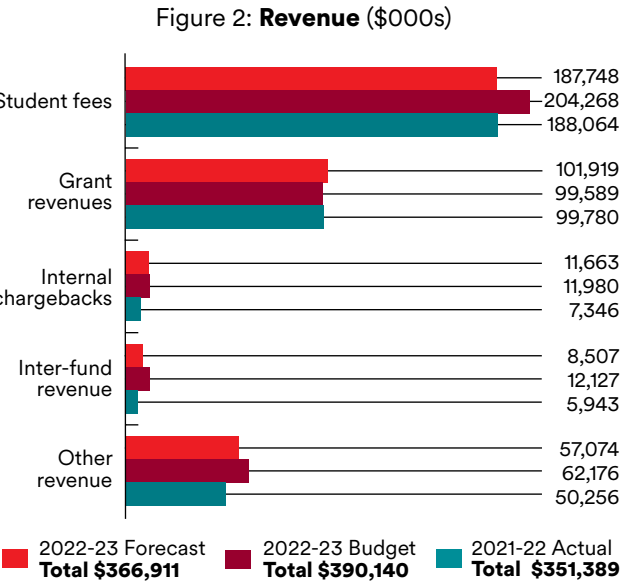
## Overview

The 2022-23 trimester two forecast projects a remaining mitigation target of \$0.3 million. This fiscal position is a notable achievement given the \$13.4 million mitigation target identified at trimester one. In the past, in-year savings and underspending have allowed us to mitigate revenue challenges. Other operating expense savings are historically realized during the final trimester of the year as compared to costs anticipated at trimester two.

Input and recommendations for future budget decisions are encouraged and may be emailed to [budgetreport@brocku.ca](mailto:budgetreport@brocku.ca)

## Review of overall revenue

As shown in Figure 2, overall revenue is forecast at \$366.9 million versus the budget of \$390.1 million, showing a variance of \$23.2 million, driven mainly by forecasted shortfalls in student fee revenue offset by gains in grant revenue and investment income. These variances will be discussed in the following sections.



## Student fees and enrolment

As shown in Figures 3 and 4, overall enrolment is forecast to be lower than budget, with 919 less students. All student enrolment is not equal when considering the impact to revenue. It is important to note that research-based graduate programs are generally net neutral to the budget as the tuition revenue is offset by fellowships and other student funding.

The lower enrolment forecast translates into overall student fee revenue showing a negative variance to budget of \$16.5 million. Much of the decline versus budget is seen in international tuition, in both undergraduate (\$9.9 million lower than budget) and graduate (\$3.1 million lower than budget) as shown in Figure 5. This decrease is mainly due to international students continuing to experience delays in receiving study permits from the Federal Government. Brock is also currently forecasting a shortfall of \$3.1 million in domestic tuition.



SEPTEMBER 10, 2022: Brock University's Workday platform gets an upgrade that will personalize employees' homepage user experience and improve search functionality.

As shown in Figure 5, the fee revenue forecast is \$0.4 million below budget driven by co-op fees resulting from lower enrolment and carry through in certain co-op programs, as well as lower than budgeted ISP Business English fees. Note, all tuition is reported in the University Global responsibility centre except for Continuing Teacher Education, Adult Education and Intensive and Short-term English Language Programs.

Figure 3: **All in student headcount by type<sup>(1)</sup>**

Type	2022-23 Forecast	2022-23 Budget	Difference – better/(worse)		2021-22 Actual	Difference – better/(worse)	
			#	%		#	%
Undergraduate – domestic	15,596	15,985	(389)	(2.4%)	15,760	(164)	(1.0%)
Undergraduate – international	1,797	2,032	(235)	(11.6%)	1,893	(96)	(5.1%)
Graduate – domestic	1,139	1,330	(191)	(14.4%)	1,197	(58)	(4.8%)
Graduate – international	650	754	(104)	(13.8%)	663	(13)	(2.0%)
Total	19,182	20,101	(919)	(4.6%)	19,513	(331)	(1.7%)

Figure 4: **All in student headcount by Faculty<sup>(1)</sup>**

Faculty	2022-23 Forecast			2022-23 Budget			Difference – better/(worse)	2021-22 Actual	Difference – better/(worse)
	Domestic	International	Total	Domestic	International	Total			
Faculty of Applied Health Science	4,175	207	4,382	4,411	211	4,622	(240)	4,429	(47)
Goodman School of Business	2,272	902	3,174	2,377	1,078	3,455	(281)	3,368	(194)
Faculty of Education	1,739	48	1,787	1,875	84	1,959	(172)	1,895	(108)
Faculty of Humanities	1,867	101	1,968	1,855	102	1,957	11	1,914	54
Faculty of Mathematics and Science	1,912	505	2,417	1,950	571	2,521	(104)	2,420	(3)
Faculty of Social Science	4,666	682	5,348	4,747	740	5,487	(139)	5,362	(14)
No Faculty	104	2	106	100		100	6	125	(19)
Total headcount	16,735	2,447	19,182	17,315	2,786	20,101	(919)	19,513	(331)

1) Represents student headcount full-time (FT) and part-time (PT). For a definition refer to pg 88 of the 2022-23 Budget Report. The enrolment forecast used for the budget and forecast is 'all-in' and includes letter of permissions, non-degree students, auditors, additional qualifications, and certificates. These are excluded in the 'degree-seeking only' enrolment as presented by the Office of the Registrar.

SEPTEMBER 09, 2022: Burlington Chamber of Commerce President and CEO Terry Caddo (left) led a discussion between Brock University Provost & Vice-President, Academic Lynn Wells (centre) and Burlington Mayor Marianne Meed Ward at a Chamber event.





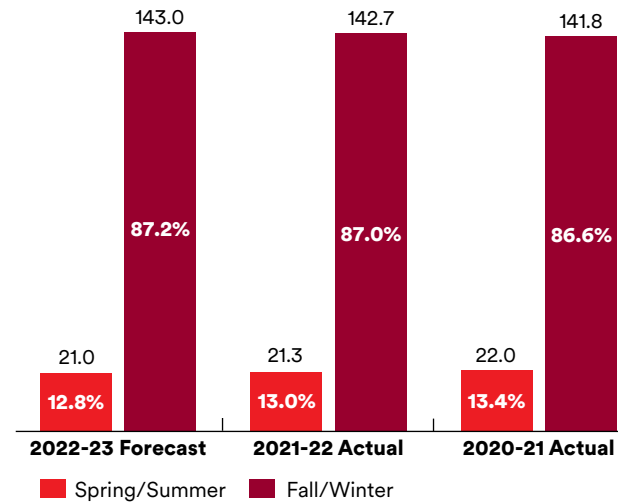
Figure 5: **Student fee revenue**

(\$000s)	2022-23 Forecast	2022-23 Budget	Difference better/ (worse)
<b>Tuition revenue<sup>(1)</sup></b>			
Undergraduate – domestic			
Faculty of Applied Health Sciences	<b>24,093</b>	25,347	(1,254)
Goodman School of Business	<b>16,807</b>	16,979	(172)
Faculty of Education	<b>8,383</b>	8,270	113
Faculty of Humanities	<b>10,836</b>	10,501	335
Faculty of Mathematics and Science	<b>11,750</b>	12,087	(337)
Faculty of Social Sciences	<b>25,376</b>	25,795	(419)
Other <sup>(2)</sup>	<b>323</b>	314	9
<b>Total undergraduate – domestic</b>	<b>97,568</b>	<b>99,293</b>	<b>(1,725)</b>
Graduate – domestic			
Faculty of Applied Health Sciences	<b>2,416</b>	1,971	445
Goodman School of Business	<b>1,329</b>	2,280	(951)
Faculty of Education	<b>813</b>	1,092	(279)
Faculty of Humanities	<b>290</b>	459	(169)
Faculty of Mathematics and Science	<b>699</b>	824	(125)
Faculty of Social Sciences	<b>2,476</b>	2,749	(273)
<b>Total graduate – domestic</b>	<b>8,023</b>	<b>9,375</b>	<b>(1,352)</b>
<b>Total domestic</b>	<b>105,591</b>	<b>108,668</b>	<b>(3,077)</b>
Undergraduate – international			
Faculty of Applied Health Sciences	<b>5,468</b>	5,960	(492)
Goodman School of Business	<b>14,705</b>	18,821	(4,116)
Faculty of Education	<b>300</b>	722	(422)
Faculty of Humanities	<b>2,528</b>	2,530	(2)
Faculty of Mathematics and Science	<b>12,582</b>	14,268	(1,686)
Faculty of Social Sciences	<b>16,318</b>	19,427	(3,109)
Other <sup>(2)</sup>	<b>19</b>	50	(31)
<b>Total undergraduate – international</b>	<b>51,920</b>	<b>61,778</b>	<b>(9,858)</b>
Graduate – international			
Faculty of Applied Health Sciences	<b>424</b>	301	123
Goodman School of Business	<b>12,614</b>	14,697	(2,083)
Faculty of Education	<b>803</b>	1,093	(290)
Faculty of Humanities	<b>318</b>	416	(98)
Faculty of Mathematics and Science	<b>1,739</b>	2,393	(654)
Faculty of Social Sciences	<b>1,252</b>	1,354	(102)
<b>Total graduate – international</b>	<b>17,150</b>	<b>20,254</b>	<b>(3,104)</b>
<b>Total international</b>	<b>69,070</b>	<b>82,032</b>	<b>(12,962)</b>
<b>Total undergraduate and graduate tuition</b>	<b>174,661</b>	<b>190,700</b>	<b>(16,039)</b>
Continuing Teacher Education – Additional Qualifications (AQ)	<b>761</b>	831	(70)
Adult Education	<b>579</b>	662	(83)
Intensive and Short-term English Language Programs (IELP & SELP)	<b>865</b>	819	46
<b>Total tuition revenue</b>	<b>176,866</b>	<b>193,012</b>	<b>(16,146)</b>
<b>Fee revenue</b>	<b>10,882</b>	<b>11,256</b>	<b>(374)</b>
<b>Total student fees</b>	<b>187,748</b>	<b>204,268</b>	<b>(16,520)</b>

(1) Figures based on Faculty of major.

(2) Includes letter of permission, non-degree students and auditors.

Figure 6 details global tuition by session – spring/summer and fall/ winter for the forecast and the past two years.

Figure 6: **Tuition by session<sup>(1)</sup>** (\$ millions)

(1) Tuition by session does not include International Student Programs (ISP), IELP &amp; SELP, Continuing Teacher Education or Adult Education tuition.

## Grant revenue

Figure 7 details the forecast for grant revenue as compared to the budget. Most of the Ministry of Colleges & Universities (MCU) operating grants are forecasted to be consistent with budget with a few exceptions.

Figure 7: **Grant revenue**

(\$000s)	2022-23 Forecast	2022-23 Budget	Difference better/ (worse)
<b>MCU Operating Grants</b>			
Core Operating Grant	<b>49,153</b>	48,362	791
Differentiation Envelope (Performance/ Outcomes-based Funding Grant)	<b>38,635</b>	39,426	(791)
Special Purpose Operating Grant Envelope	<b>3,707</b>	3,161	546
International Student Recovery	<b>(1,846)</b>	(1,928)	82
<b>Total MCU operating grants</b>	<b>89,649</b>	<b>89,021</b>	<b>628</b>
<b>Other MCU and specific purpose grants</b>	<b>12,270</b>	<b>10,568</b>	<b>1,702</b>
<b>Total grant revenue</b>	<b>101,919</b>	<b>99,589</b>	<b>2,330</b>

The increase in the Special Purpose Operating Grant Envelope of \$0.5 million versus budget includes additional funding for the Accessibility Fund for Students with Disabilities and growth in several mental health grants. The growth in the Other MCU and specific purpose grants is driven a \$0.9 million increase to the Provincial Facilities Renewal Program (FRP) which supports deferred maintenance projects on campus. Brock now receives \$3.85 million in FRP funding which funds a portion of the \$8.9 million deferred maintenance budget for 2022-23. Other favourable grant variances include funding from agencies including Co-operative Education and Work-Integrated Learning Canada (CEWIL Canada) and Global Skills Opportunity, as well as a forecasted increase to the Research Support fund grant.

## Other revenue

Other revenue, as shown in Figure 8, is forecast to be \$57.1 million, \$5.1 million less than the budget of \$62.2 million. The lower asset sale revenue is driving the variance to forecast. \$7.4 million of asset sale revenue is accrued into next fiscal year (2023-24) to align with the change in timing of receiving the cash proceeds as a result of the renewal of the Hamilton Campus sale leaseback for an additional year. This revenue is fully offset in inter-fund expenses as the proceeds of sale are restricted for future use; thus, this has no net impact to the funding results. Investment income is ahead of budget by \$2.7 million due to the significant rise in interest rates, which will be discussed in the Treasury section of this report.

Ancillary Services were hit hard by the global pandemic given that most revenues are generated from students physically being on campus and utilizing services such as parking, residence, food, and campus store. Although ancillary revenue is forecasted to be lower than budget, mainly in the campus store that is forecasting sales to be \$0.9 million less, Ancillary Services is forecasting a net profit of \$5.1 million. This net contribution exceeds the budget of \$3.9 million, and also includes a funding contribution to the University's capital project budget of \$4.0 million. The ancillary surplus is driven by parking services contributing \$2.6 million, residence contributing \$1.9 million, with the remaining profit from dining, conference services and the campus store.

Figure 8: **Other revenue**

(\$000s)	2022-23 Forecast	2022-23 Budget	Difference better/ (worse)
Residence fees	<b>23,528</b>	23,881	(353)
Other ancillary revenue	<b>13,835</b>	14,238	(403)
<b>Total ancillary revenue</b>	<b>37,363</b>	<b>38,119</b>	<b>(756)</b>
Investment income	<b>4,584</b>	1,884	2,700
Sales and services	<b>14,552</b>	14,239	313
Asset sale revenue	<b>575</b>	7,934	(7,359)
<b>Total other revenue</b>	<b>57,074</b>	<b>62,176</b>	<b>(5,102)</b>





Review of overall costs

Personnel costs

Our people are what make everything possible at our University. Figure 9 below illustrates personnel costs in aggregate by personnel group. Overall personnel costs are expected to be under budget by \$12.2 million. This savings materialized in ongoing personnel groups through ongoing strategies that have been utilized to address budget mitigation targets. Other temporary personnel costs are forecasted higher than budget driven by non-union instructors and part-time costs.

Figure 9: Personnel costs by group

Personnel Group <sup>(1)</sup> (\$000s)	2022-23 Forecast			2022-23 Budget	Difference better/(worse)	2021-22 Actual
	Salary/Wage	Benefits	Total personnel costs			
Faculty and Professional Librarians	93,105	18,999	112,104	118,296	6,192	109,365
Admin/Professional	48,011	11,967	59,978	66,238	6,260	56,092
OSSTF	6,987	2,003	8,990	10,331	1,341	9,216
CUPE 1295 FT	7,395	2,374	9,769	9,628	(141)	8,506
SAC	6,882	1,358	8,240	8,131	(109)	6,852
Other ongoing personnel	818	204	1,022	997	(25)	896
<b>Total ongoing personnel</b>	<b>163,198</b>	<b>36,905</b>	<b>200,103</b>	<b>213,621</b>	<b>13,518</b>	<b>190,927</b>
CUPE 4207 – Unit 1	15,185	1,731	16,916	16,933	17	16,564
Other temporary personnel	15,804	1,233	17,037	15,708	(1,329)	13,813
<b>Total temporary personnel</b>	<b>30,989</b>	<b>2,964</b>	<b>33,953</b>	<b>32,641</b>	<b>(1,312)</b>	<b>30,377</b>
<b>Total personnel</b>	<b>194,187</b>	<b>39,869</b>	<b>234,056</b>	<b>246,262</b>	<b>12,206</b>	<b>221,304</b>

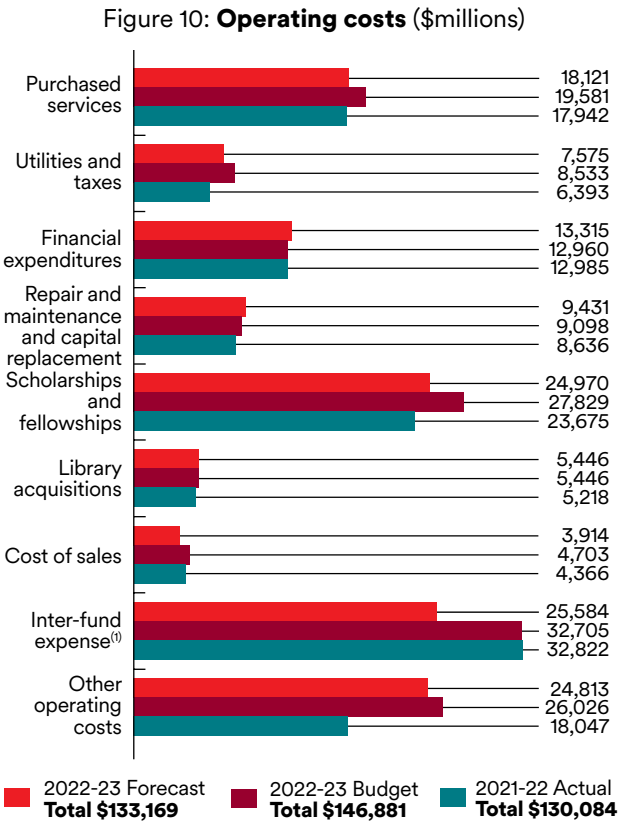
(1) **Faculty and Professional Librarians** – BUFA members, Associate Deans, Associate Vice-Presidents of Research and Associate Librarian; **Admin/Professional** – ongoing administrative/professional and exempt staff; **OSSTF** – support and technical staff; **CUPE 1295 FT** – full-time maintenance, trades and custodial staff; **SAC** – Senior Administrative Council; **Other ongoing** – CUPE 4207-2, CUPE 4207-3 and IATSE; **CUPE 4207 - Unit 1** – instructors, teaching assistants, lab demonstrators, course co-ordinators and marker/graders; **Other temporary** – all other part-time teaching and non-teaching positions and stipend transfers.

SEPTEMBER 14, 2022: Student Advisor Brendan Burke (BPH '19) sits in front of flags that are symbolic to First Nations, Métis and Inuit nations in Brock's newly renamed Hadiya'dagénhahs First Nations, Métis and Inuit Student Centre.



Operating costs

Total operating costs are forecasted to be \$133.2 million as compared to a budget of \$146.9 million, which represents a decrease from budget of \$13.7 million. Student scholarships and fellowships are forecasted lower than budget by \$2.9 million due to the lower student enrolment. Purchased services are forecasted less than budget by \$1.5 million, included in this savings is a \$0.3 million reduction in outsourced legal investigations for Human Rights and Equity as well as savings of \$0.8 million in international student recruitment fees. Included in the budgeted other operating costs were \$3.9 million of uncommitted strategic/discretionary funds, with \$3.6 million currently remaining unallocated which is being used as mitigation savings as part of the forecast. Savings are also forecasted in utilities as well as Campus Store cost of sales.



(1) 2021-22 Actual inter-fund expenses include discretionary appropriations in the amount of \$3,896.

SEPTEMBER 22, 2022: Fourth-year Brock Nursing student Precious Idiake checks the vital signs of a patient simulator in the University's new Nursing Clinical Simulation Lab during the grand opening.



Unit and budget forecasts

Figure 11 on the following page details the funding by responsibility centre by grouping the forecast and budget into one of the following categories: Teaching Faculties, Academic Support, Student Specific, Shared Services, Ancillary, Space and Global. Please note that Figure 11 includes certain reclassifications to the 2022-23 budget as compared to the figures presented in the 2022-23 Budget Report. All reclassifications will be fully reconciled in the future 2023-24 Budget Report, noting the changes did not impact the net reported budget.

Ancillary Services forecasted a net contribution of \$5.1 million, which is \$1.2 million greater than the 2022-23 budget. Significant savings were realized in many other units throughout the University including the Faculties, Information Technology Services, and Student Wellness and Accessibility to name only a few. Included in the Research Services budget is faculty recruitment and start-up costs which support faculty research programs. Start-up costs are over budget due to faculty recruitment.

## Funding budget by responsibility centre

Figure 11 details the funding budget by responsibility centre, where all personnel costs, operating costs and revenue have been grouped by their responsibility centre, which in turn are grouped into one of the following categories: Teaching Faculties, Academic Support, Student Specific, Ancillary, Shared Services, Space and Global.

Figure 11: Funding budget by responsibility centre

(\$000s)	2022-23 Forecast			2022-23 Budget			Difference of “Net” amounts	
	Revenue	Personnel costs	Non-personnel costs	Net	Revenue	Personnel costs	Non-personnel costs	Net
Teaching Faculties								
Faculty of Applied Health Sciences	181	(26,579)	(904)	(27,302)	637	(27,046)	(892)	(27,301)
Goodman School of Business	581	(27,783)	(2,330)	(29,532)	1,372	(28,885)	(2,947)	(30,460)
Faculty of Education	1,976	(19,356)	(589)	(17,969)	1,771	(19,003)	(616)	(17,848)
Faculty of Humanities	580	(22,709)	(853)	(22,982)	593	(22,886)	(828)	(23,121)
Faculty of Mathematics and Science	2,284	(23,633)	(1,147)	(22,496)	2,670	(24,224)	(1,022)	(22,576)
Faculty of Social Sciences	435	(38,797)	(1,038)	(39,400)	644	(39,348)	(1,031)	(39,735)
Total Teaching Faculties	6,037	(158,857)	(6,861)	(159,681)	7,687	(161,392)	(7,336)	(161,041)
Academic Support								
Faculty of Graduate Studies	460	(1,731)	(175)	(1,446)	460	(1,749)	(180)	(1,469)
Library	177	(5,100)	(5,852)	(10,775)	126	(5,492)	(5,871)	(11,237)
Research Services	3,047	(2,375)	(3,934)	(3,262)	3,977	(2,831)	(3,776)	(2,630)
Centre for Pedagogical Innovation	66	(923)	(46)	(903)	68	(955)	(35)	(922)
Professional and Continuing Studies and ESL	2,466	(1,586)	(727)	153	2,556	(1,810)	(701)	45
Total Academic Support	6,216	(11,715)	(10,734)	(16,233)	7,187	(12,837)	(10,563)	(16,213)
Student Specific								
The Office of the Registrar	2,648	(5,649)	(3,553)	(6,554)	2,496	(6,020)	(3,185)	(6,709)
Hadiyaʼdagénahs First Nations, Métis and Inuit Student Centre	596	(240)	(356)		368	(339)	(33)	(4)
Student Life and Success	450	(1,655)	(322)	(1,527)	666	(1,832)	(373)	(1,539)
Student Wellness and Accessibility	3,561	(3,695)	(1,765)	(1,899)	3,017	(4,121)	(1,400)	(2,504)
Brock International	379	(1,260)	(325)	(1,206)	106	(1,565)	(194)	(1,653)
Co-op, Career and Experiential Education	2,267	(3,685)	(513)	(1,931)	2,419	(3,963)	(388)	(1,932)
Brock Sports and Recreation	6,403	(5,420)	(3,097)	(2,114)	6,647	(5,490)	(2,761)	(1,604)
Total Student Specific	16,304	(21,604)	(9,931)	(15,231)	15,719	(23,330)	(8,334)	(15,945)
Ancillary								
Ancillary Operations	13,822	(2,709)	(7,850)	3,263	14,184	(2,843)	(8,845)	2,496
Residence	23,801	(4,005)	(17,910)	1,886	24,158	(4,498)	(18,283)	1,377
Total Ancillary	37,623	(6,714)	(25,760)	5,149	38,342	(7,341)	(27,128)	3,873

Figure 11 continued

(\$000s)	2022-23 Forecast			2022-23 Budget			Difference of "Net" amounts	
	Revenue	Personnel costs	Non-personnel costs	Net	Revenue	Personnel costs	Non-personnel costs	Net
Shared Services								
Senior Academic and Administration Team <sup>(1)</sup>	45	(4,442)	(618)	(5,015)	38	(4,536)	(759)	(5,257)
Information Technology Services	446	(6,091)	(1,785)	(7,430)	799	(7,056)	(1,929)	(8,186)
Financial Services	556	(2,946)	(593)	(2,983)	589	(3,052)	(749)	(3,212)
Human Resources	379	(3,826)	(1,066)	(4,513)	374	(3,981)	(752)	(4,359)
Marketing and Communications	958	(1,504)	(1,531)	(2,077)	1,080	(1,665)	(1,529)	(2,114)
Development and Alumni Relations	586	(1,252)	(400)	(1,066)	914	(1,735)	(394)	(1,215)
Human Rights and Equity Services	739	(990)	(139)	(390)	765	(1,107)	(427)	(769)
University Secretariat		(470)	(92)	(562)		(523)	(8)	(531)
Office of Government Relations	21	(462)	(109)	(550)		(548)	(52)	(600)
Institutional Analysis		(506)	(16)	(522)		(527)	(13)	(540)
Internal Audit and University Risk Management		(550)	(35)	(585)		(529)	(32)	(561)
Legal Counsel	5	(637)	(18)	(650)		(694)	(21)	(715)
Total Shared Services	3,735	(23,676)	(6,402)	(26,343)	4,559	(25,953)	(6,665)	(28,059)
Space								
Facilities Management	1,513	(12,367)	(3,741)	(14,595)	1,677	(12,375)	(4,310)	(15,008)
Campus Security Services	150	(1,692)	(1,010)	(2,552)	150	(1,617)	(999)	(2,466)
Campus Development and Community Agreements	306	(86)	(2,479)	(2,259)	693	(89)	(3,013)	(2,409)
Utilities, Taxes and Insurance	3,114		(9,173)	(6,059)	3,048		(9,873)	(6,825)
Financing	5,095		(10,428)	(5,333)	5,156		(10,102)	(387)
Total Space	10,178	(14,145)	(26,831)	(30,798)	10,724	(14,081)	(28,297)	(31,654)
Global								
Scholarships, Bursaries and Fellowships	3,639		(26,892)	(23,253)	3,550		(30,023)	(26,473)
Capital	7,969		(14,655)	(6,686)	6,976		(14,815)	(7,839)
University Global	275,210	2,655	(5,103)	272,762	295,396	(1,328)	(13,720)	280,348
Total Global	286,818	2,655	(46,650)	242,823	305,922	(1,328)	(58,558)	246,036
Total University	366,911	(234,056)	(133,169)	(314)	390,140	(246,262)	(146,881)	(3,003)
								2,689

<sup>(1)</sup> Includes the following: the offices of the President; the Provost and Vice-President, Academic; the Vice-President, Administration; the Vice-President, Research; the Vice-Provost and Associate Vice President, Academic; Associate Vice-President, Students; the Vice-Provost, Indigenous; Vice-Provost, Teaching and Learning; the Associate Vice-President Advancement and External Relations, as well as the operating costs of the Board of Trustees and Senate.





SEPTEMBER 24, 2022: Brock University alumni joined current staff, faculty and students during the Niagara Grape and Wine Festival's Grande Parade. Participation in the parade was one of many ways alumni were invited to get involved as part of Brock's Homecoming celebration.

Treasury  
Operating fund investment scorecard

Government of Canada ten-year bond yield was 3.3 per cent at Dec. 31, 2022 (1.4 per cent at Dec. 31, 2021). This compares to the yield on the operating investment portfolio of 4.45 per cent with an average duration of 7-months (1.05 per cent yield and 5-month average duration at the same time last year). Scotiabank prime rate was 6.45 per cent on Dec. 31, 2022 (2.45 per cent at the same time last year). Yield on cash balances and short-term investments is linked to the prime rate, prime minus 165 basis points on cash, and prime minus 150 basis points on the 30 day hold investment account. Yields have been steadily increasing throughout 2022. Guaranteed Investment Certificates (GIC) investments are being reintroduced into the portfolio with improvements in rates. The laddered GIC strategy<sup>(1)</sup> was paused since the onset of the global pandemic due to low interest rates. The summary of investment holdings as of Dec. 31, 2022 is shown in Figure 15. Figure 13 outlines monthly investment income performance compared to 2021-22. As detailed

in Figure 12, operating investments have achieved 215 per cent of budget as we reach 67 per cent of the way through the fiscal year due to the positive variance on interest rates. The current forecast has operating investment income, not including the sinking fund, exceeding budget by \$2.7 million.

The sinking fund has experienced significant volatility during the first eight months of fiscal 2022-23 generating an annualized 0.03 per cent loss (12.35 per cent gain at the same time last year). Short-term volatility is common and expected with this fund. We continue to support this fund as a long-term investment strategy to fund the 2045/2060 payout of the University's two debentures and the employee future benefits reserve. The fund requires a 5.0 per cent annual rate of return for the series A \$93 million debenture and a 5.2 per cent rate of return for the series B \$125 million debenture to achieve its goal and this rate of return is aligned with the asset mix and skill of the fund manager.

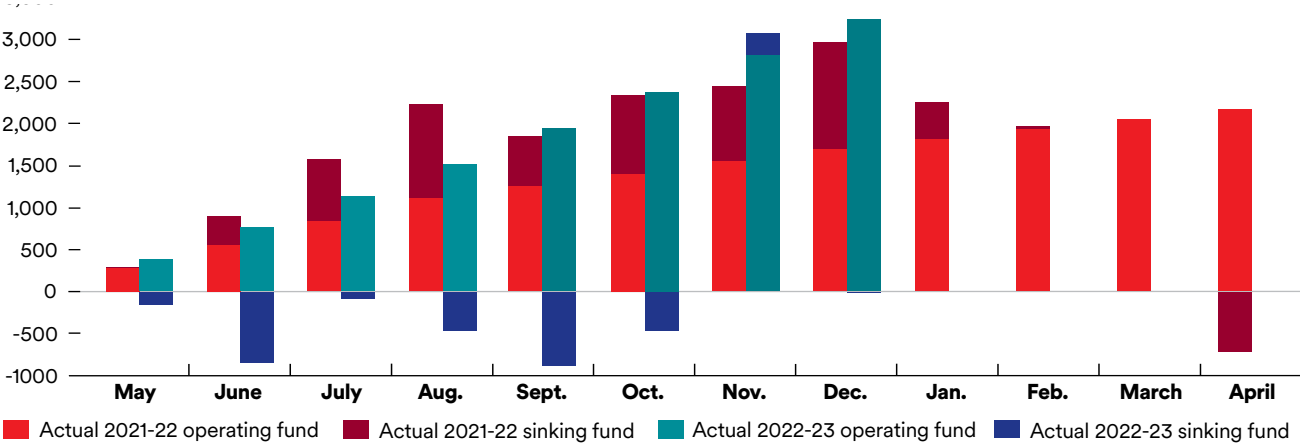
(1) An investment strategy in which GICs that have different maturities are assembled into a portfolio.

Figure 12: Summary investment income – Operating Funds

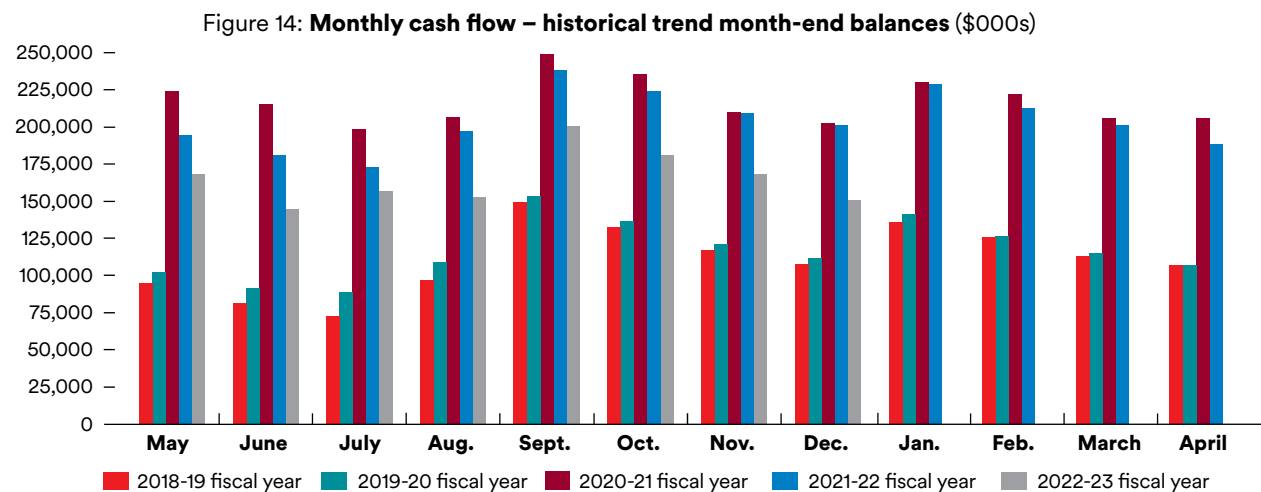
(\$000s) Unless otherwise stated	2022-23 Actuals to Dec. 31	2022-23 Budget	2021-22 Actual	% of Budget achieved
Operating investment income	3,230	1,500	2,159	215%
Sinking Fund	(2)	384	(405)	0%
Employee future benefits reserve	(1)		(302)	NA
<b>Investment income<sup>(1)</sup></b>	<b>3,227</b>	<b>1,884</b>	<b>1,452</b>	<b>171%</b>

(1) Brock currently has 3 externally restricted segregated trust investments not included in the figures above.

Figure 13: Cumulative monthly investment income performance 2021-22 vs. 2022-23 (\$000s)





Figure 15: **Summary of investment holdings**

(\$000s) Unless otherwise stated	Market Value as at Dec. 31, 2022	Annualized rate of return	Fees	Net annualized rate of return
<b>Scotiabank</b>				
General account (\$20 million average minimum balance)	22,873	4.80%	0.00%	4.80%
30 Day GIC	45,000	4.95%	0.00%	4.95%
120 Day GIC	10,000	4.45%	0.00%	4.45%
150 Day GIC	10,000	4.51%	0.00%	4.51%
180 Day GIC	10,000	4.61%	0.00%	4.61%
270 Day GIC	5,000	4.70%	0.00%	4.70%
1 Year GIC	3,000	3.76%	0.00%	3.76%
1 Year GIC	1,050	5.70%	0.00%	5.70%
18 Month GIC	3,000	1.44%	0.00%	1.44%
18 Month GIC	2,500	3.23%	0.00%	3.23%
2 Year GIC	3,000	1.74%	0.00%	1.74%
2 Year GIC	3,000	4.24%	0.00%	4.24%
2 Year GIC	5,000	4.70%	0.00%	4.70%
3 Year GIC	3,000	4.34%	0.00%	4.34%
<b>Total for account</b>	<b>126,423</b>	<b>4.56%</b>	<b>0.00%</b>	<b>4.56%</b>
<b>BMO Nesbitt Burns</b>				
Savings account	59	4.20%	0.05%	4.15%
18 Month GIC	2,500	2.58%	0.05%	2.53%
2 Year GIC	3,000	1.70%	0.05%	1.65%
2 Year GIC	2,500	4.70%	0.05%	4.65%
<b>Total for account</b>	<b>8,059</b>	<b>2.92%</b>	<b>0.05%</b>	<b>2.87%</b>
<b>TD Waterhouse</b>				
N/A		0.00%	0.00%	0.00%
<b>Total for account</b>	<b>-</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Mawer – balanced fund</b>				
Sinking fund series A Bond	8,435			
Sinking fund series B Bond	1,531			
Employee future benefits reserve	6,278			
<b>Total for account</b>	<b>16,245</b>	<b>-0.03%</b>	<b>0.25%</b>	<b>-0.28%</b>
<b>Portfolio consolidated total</b>	<b>150,727</b>	<b>3.97%</b>	<b>0.03%</b>	<b>3.94%</b>



OCTOBER 03, 2022: Brock's new brand positioning and visual identity – which emphasize the ability to “break through” at Brock – is the result of more than a year of community consultation and is aimed at enhancing the University's reputation across Canada and around the world. In photo, Brock University's Student Recruitment team unveiled its newly updated fair booth at the Ontario Universities' Fair in Toronto.

## Our debt

Future debt maturities are noted in Figure 16. Brock secured additional debt financing of \$15.5 million on June 27, 2022 to fund the acquisition of 3401 Schmon Parkway from Enbridge Inc. The loan includes a fixed interest rate of 3.91 per cent through an interest rate swap agreement, locked in for 5 years, amortizing over a fifteen-year period. The acquired property is 8.16 acres of land, with an 86,591 sq. ft. commercial building on the site. The strategic acquisition was made to address the growing space requirements

of the University with usage being determined through a renewed space master planning process underway. Brock also repaid the remaining \$20.6 million balance outstanding on the loan for the Roy and Lois Cairns Health and Bioscience Research Complex which matured on July 4, 2022. The debt forecast is within financial metric ranges of the University's current credit rating; however, total debt outstanding is approaching the upper limits of the A rating. DBRS Morningstar currently rates Brock's credit rating at A (high) with Stable trends.

Figure 16: **Outstanding debt**

(\$000s) Unless otherwise noted	Actual						Forecast		
	April 30, 2017	April 30, 2018	April 30, 2019	April 30, 2020	April 30, 2021	April 30, 2022	April 30, 2023	April 30, 2024	April 30, 2025
2005 Bond	93,000	93,000	93,000	93,000	93,000	<b>93,000</b>	93,000	93,000	93,000
Roy and Lois Cairns Health and Bioscience Research Complex	24,863	24,109	23,319	22,491	21,624	<b>20,715</b>			
3401 Schmon Parkway							14,333	12,968	11,561
Residence	15,215	14,333	13,385	12,366	11,271	<b>10,095</b>	8,831	7,473	6,014
Marilyn I. Walker School of Fine and Performing Arts (MIWSFPA)	15,960	15,240	14,520						
2020 Bond and Scotia loan				14,400	139,400	<b>139,400</b>	139,400	139,400	125,000
<b>Total debt</b>	<b>149,038</b>	<b>146,682</b>	<b>144,224</b>	<b>142,257</b>	<b>\$265,295</b>	<b>\$263,210</b>	<b>255,564</b>	<b>252,841</b>	<b>235,575</b>
<b>Total student FFTE <sup>(1)</sup></b>	<b>20,086</b>	<b>20,303</b>	<b>20,548</b>	<b>21,597</b>	<b>21,896</b>	<b>21,598</b>	<b>22,475</b>	<b>22,980</b>	<b>23,090</b>
<b>Total debt/FFTE (in dollars)<sup>(1)</sup></b>	<b>\$7,420</b>	<b>\$7,225</b>	<b>\$7,019</b>	<b>\$6,587</b>	<b>\$12,116</b>	<b>\$12,187</b>	<b>\$11,371</b>	<b>\$11,003</b>	<b>\$10,202</b>
<b>Debt reduction strategy</b>									
Sinking fund – 2005 Bond	6,413	6,696	7,370	7,607	8,843	<b>8,437</b>	8,859	9,302	10,172
Sinking fund – 2020 Bond						<b>1,532</b>	3,107	4,797	7,480
Debt repayment reserve	2,895	4,457	6,753	384	1,884	<b>3,153</b>			
M. Walker donation – MIWSFPA	5,326	5,470	5,617						
Other donations – MIWSFPA	717	851	932						
<b>Total assets for debt reduction</b>	<b>15,351</b>	<b>17,474</b>	<b>20,672</b>	<b>7,991</b>	<b>10,727</b>	<b>13,122</b>	<b>11,966</b>	<b>14,099</b>	<b>17,652</b>
<b>Net debt</b>	<b>133,687</b>	<b>129,208</b>	<b>123,552</b>	<b>134,266</b>	<b>254,568</b>	<b>250,088</b>	<b>243,598</b>	<b>238,742</b>	<b>217,923</b>
<b>Net debt/FFTE (in dollars)<sup>(1)</sup></b>	<b>\$6,656</b>	<b>\$6,364</b>	<b>\$6,013</b>	<b>\$6,217</b>	<b>\$11,626</b>	<b>\$11,579</b>	<b>\$10,839</b>	<b>\$10,389</b>	<b>\$9,438</b>

(1) Fiscal full-time enrolment (FFTE). For a definition, refer to page 88 of the 2022-23 Budget Report. Note: April 30, 2022 FFTE figures have been updated and decreased by 91 as they had to be resubmitted to the Ministry following the enrolment audit. Forecasted FFTEs beyond 2022 have not been updated from the 2022-23 Fiscal Framework.



Figure 17: Long-term debt

	Interest rate	Payment terms	Date to be paid in full	Annual payment (\$000s)
Earp/Lowenberger – Residence	7.200%	Monthly blended payments of principal and interest of \$162,443.70.	October 2028	1,949
Student experience projects	2.490%	Interest only payments until June 2024.	June 2024	359
Student experience projects – line of credit	Bankers Acceptance + 45 basis points	Due on demand	NA	NA
Debenture payable (bullet) – 2005	4.967%	Interest payable semi-annually \$2,309,655.	December 2045	4,619
Debenture payable (bullet) – 2020	3.033%	Interest payable semi-annually \$1,895,625.	May 2060	3,791
3401 Schmon Parkway	3.910%	Serial amortizer loan with fixed principal payments of \$1,550,000 annually plus interest	June 2032	Approx. 2,077

**Debt retirement assets**

	Required rate of return	Payment terms	Date to be paid in full	Annual payment (\$000s)
Sinking fund investment – 2005 Bond	5.000%	Policy requires Brock to annually review sinking fund investment performance and required contributions.	December 2045	As per Fiscal Framework
Sinking fund investment – 2020 Bond	5.200%	Policy requires Brock to annually review sinking fund investment performance and required contributions.	May 2060	As per Fiscal Framework
Debt reduction reserve	N/A	Annual contribution to an internally restricted reserve for debt repayment initially approved by the Board of Trustees on March 12, 2015.	N/A	As per Fiscal Framework

Figure 18: Debt metrics

	Published range current credit rating	2021-22 Fiscal year	2020-21 Fiscal year
Fiscal full-time equivalent (FFTE)		21,598	21,896
Total long-term debt/FFTE (\$)	10.000 – 15.000	12,187	12,116
Interest coverage ratio	1.3 times to 2.5 times	2.98 times	3.00 times
Surplus-to-revenue	0% to 1% (5 year average)	2.8%	3.2%



OCTOBER 12-13, 2022: Brock University's legacy Convocation ceremonies celebrate the Classes of 2020 and 2021.



OCTOBER 18, 2022: Brock researchers receive second batch of NASA samples to study muscle loss in space.



OCTOBER 24, 2022: Brock PhD student Kailynn Mannella (left) and her supervisor, Associate Professor of Kinesiology Michael Holmes, demonstrate the 'Wristbot' technology they are using to study how the device can strengthen the arms and wrists of people living with multiple sclerosis.

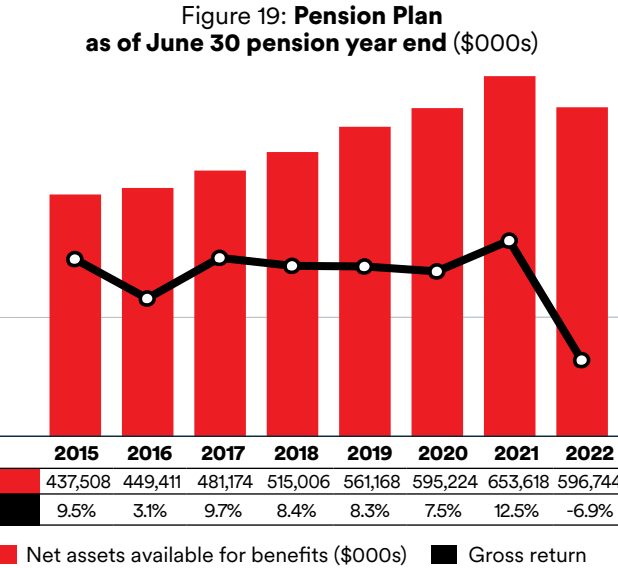


NOVEMBER 01, 2022: Lesley Rigg officially began as Brock University's seventh President and Vice-Chancellor.

Pension

The actuarial valuation on the pension plan completed as at July. 1, 2022, indicated the plan was 99 per cent funded on a going-concern basis (98 per cent as at Jan 2020 valuation) and 105 per cent on a solvency basis (106 per cent as at Jan 2020 valuation). The going concern deficit improved mainly due to higher interest rates increasing the discount rate that reduces the present value of the plan liabilities. The actuary sets the expected rates of returns for asset mix based on industry best practices guided by the Canadian Institute of Actuaries. The University has no control or influence over these assumptions used by the actuary. The going concern deficit of \$5.3 million (\$12.7 million as at Jan 2020 valuation) requires special payments into the plan of \$0.5 million representing an annual savings of \$1.0 million compared to the previous valuation. In addition, current service cost and money purchase payments for the plan total \$14.1 million for a total cost to the University of \$14.6 million annually. Employees also contribute to the money purchase component of the plan (defined contribution) an additional \$8.2 million resulting in an employer to employee funding ratio of 1.8 to 1.0.

The investment returns and investment balance for the last eight years are detailed in Figure 19. Additional information on the pension plan may be found at [brocku.ca/about/university-financials/#auditedpension-statements](https://brocku.ca/about/university-financials/#auditedpension-statements)





Capital

University infrastructure investment is ongoing as we invest in new and current space and technology to support and improve the student, academic and research experience. Figure 20 illustrates the number of open capital and related projects. These projects include all 2022-23 projects as well as uncompleted prior year projects. Note: the majority of the 2022-23 projects were opened prior to May 1, 2022. Figure 21

illustrates the activity to Dec. 31, 2022 with respect to the type and dollar amount of projects. It was noted at trimester one that \$1.66 million in capital projects were identified that could be deferred and used for mitigation, if required. This mitigation strategy was not utilized as part of the trimester two forecast. The established 2022-23 capital and related projects budget is \$14.82 million (Information Technology Services Projects – \$5.33 million; Facilities Management Projects – \$9.49 million).

Figure 20: Status of capital projects as of Dec. 31, 2022

(\$000s)	Facilities Management	Residence and ancillary services	Information Technology Services
Total projects open as of April 30, 2022	87	16	56
Projects opened to Dec. 31, 2022	7	1	
Projects closed/completed to Dec. 31, 2022	(30)	(6)	(11)
<b>Total projects open as of Dec. 31, 2022</b>	<b>64</b>	<b>11</b>	<b>45</b>

Figure 21: Capital and related project summary

Project type (\$000s)	Revenue/funding <sup>(1)</sup>	Spending to Dec. 31, 2022	Remaining to spend
<b>Facilities Management</b>			
AODA* Projects	388	(139)	249
Above surface/sub surface utilities, drainage, roads, parking lots, sidewalks	3,807	(2,193)	1,614
Adaptations/renovations and major renewal projects	1,692	(564)	1,128
Audits and studies	978	(356)	622
Buildings	8,060	(1,748)	6,312
Energy conservation and demand management	2,149	(1,306)	843
Major capital projects	12,070	(10,151)	1,919
Vehicles and wheeled equipment	808	(417)	391
FM – surplus/(deficit)	209		209
<b>Total Facilities Management projects</b>	<b>30,161</b>	<b>(16,874)</b>	<b>13,287</b>
<b>Residence and Ancillary Services</b>			
Above surface/sub surface utilities, drainage, roads, parking lots and sidewalks	332	(187)	145
Adaptations/renovations and major renewal projects	325		325
Buildings	59,100	(55,932)	3,168
Residence and Ancillary Services – surplus/deficit	5		5
<b>Total Residence and Ancillary Services</b>	<b>59,762</b>	<b>(56,119)</b>	<b>3,643</b>
<b>Information Technology Services</b>			
Enterprise software projects	13,415	(10,696)	2,719
Hardware evergreening projects	2,560	(515)	2,045
Hardware growth projects	868	(216)	652
IT infrastructure projects	826	(28)	798
ITS – surplus/(deficit)	62		62
<b>Total Information Technology Services projects</b>	<b>17,731</b>	<b>(11,455)</b>	<b>6,276</b>
<b>Total capital and related projects</b>	<b>107,654</b>	<b>(84,448)</b>	<b>23,206</b>

\* AODA – Accessibility for Ontarians with Disabilities.  
(1) Funding revenue represents total expected funding and cash received. This amount is not reflective of all funding received to date.

Trimester 2 and remaining year activity

Brock University uses trimester reporting to match financial reporting with the inherent timing of the operations of Brock. Figure 22 details the in-year activity and forecast on a funding basis for Trimester 2.

Figure 22: Funding in-year activity and forecast

(\$000s)	2021-22 Funding actual	2022-23 Funding budget	Activity from May 1 to Dec. 31	Forecast for Jan. 1 to April 30	2022-23 Funding forecast @ Dec. 31
<b>Revenue</b>					
Student fees	188,064	204,268	186,995	753	187,748
Grant revenue	99,780	99,589	63,604	38,315	101,919
Internal chargebacks	7,346	11,980	6,127	5,536	11,663
Inter-fund revenue	5,943	12,127	1,921	6,586	8,507
Other revenue	50,256	62,176	41,974	15,100	57,074
<b>Total revenues</b>	<b>351,389</b>	<b>390,140</b>	<b>300,621</b>	<b>66,290</b>	<b>366,911</b>
<b>Operating costs</b>					
Personnel costs	(221,304)	(246,262)	(152,532)	(81,524)	(234,056)
Inter-fund expenses	(28,926)	(32,705)	(18,611)	(6,973)	(25,584)
Other operating costs	(97,262)	(114,176)	(69,486)	(38,099)	(107,585)
<b>Total operating costs</b>	<b>(347,492)</b>	<b>(393,143)</b>	<b>(240,629)</b>	<b>(126,596)</b>	<b>(367,225)</b>
<b>Mitigation target</b>		<b>3,003</b>			<b>314</b>
<b>Funding surplus (before discretionary appropriations)</b>	<b>3,897</b>				<b>-</b>
<b>Discretionary appropriations</b>	<b>(3,896)</b>				
<b>Funding surplus (after discretionary appropriations)</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

NOVEMBER 09, 2022: The Faculty of Graduate Studies won the 2022 Souper Bowl trophy at Brock University's Souper Star Lunch for United Way Niagara. From left, Lynn Wells, Provost and Vice-President, Academic; Brian Roy, Associate Dean, Faculty of Graduate Studies; Chef Ronald Davis; and Suzanne Curtin, Vice-Provost and Dean, Faculty of Graduate Studies.





Funding forecast presented in accordance with NFPS

Throughout this report financial information has been reported on a funding basis (sometimes referred to as committed cash basis). Figures 23 and 24 detail the entries and reclassifications required to convert the funding budget to be in accordance with the Canadian accounting standards for not-for-profit organizations (NFPS). Please refer to page 90 and 91 of the 2022-23 Budget Report for detailed explanations of all the

adjustments, reclassifications and eliminations. The adjustments, reclassifications and eliminations for the 2022-23 forecast were consistently applied with those of the 2022-23 budget with the following changes: adjustments #2 and #13 were added representing the estimated student fees for capital and the estimated spending in the strategic funds and the remaining adjustments were updated based on estimates for trimester two. It is interesting to note that Brock is the only DBRS rated University that fully reconciles and converts budget to NFPS.

Figure 23

(\$000s)	2022-23 NFPS budget	2022-23 Funding forecast	NFPS adjustments	Note	Eliminate inter-fund transfers	Eliminate internal chargebacks	2022-23 NFPS forecast
Revenue							
Student fees	204,777	187,748	(593)	1&2			187,155
Grant revenue	96,636	101,919	(3,941)	3			97,978
Internal Chargebacks		11,663				(11,663)	
Inter-fund revenue		8,507			(8,507)		
Research revenue	12,695		12,222	4			12,222
Other revenue	68,326	57,074	14,059	5-7			71,133
Total revenue	382,434	366,911	21,747		(8,507)	(11,663)	368,488
Personnel costs	(248,270)	(234,056)	(2,531)	4,10-12			(236,587)
Inter-fund expenses		(25,584)	(1,592)	4,6	27,176		
Operating costs	(140,915)	(107,585)	(46,133)	1,4-9,13		11,663	(142,055)
Total costs	(389,185)	(367,225)	(50,256)		27,176	11,663	(378,642)
Surplus/(deficit) before mitigation	(6,751)	(314)	(28,509)		18,669	-	(10,154)
Mitigation target		314					314
Surplus/(deficit) after mitigation	(6,751)	-	(28,509)		18,669	-	(9,840)

Figure 24

Note	Reconciliation of NFPS adjustments (\$000s)	
1	Course fee revenue	897
2	Student fees (for capital)	(1,490)
3	Capital grants	(3,941)
4	Research, including fellowships	12,222
5	Amortization of deferred capital contributions	9,638
6	Endowment and Trust Spending	4,642
7	Proceeds of asset sales	(221)
	Total revenue adjustments	21,747
1	Course fee spending	(897)
4	Research spending – personnel	(3,243)
4	Research spending – operating costs	(8,979)
5	Amortization of capital assets	(32,368)
6	Endowment & Trust Spending	(4,642)
8	Principal payments	2,711
9	Capital purchases in operating	1,655
10	Capital and infrastructure project reserves spending – personnel	(478)
10	Capital and infrastructure project reserves spending – operating	(2,826)
11	Post-retirement benefits	(273)
12	Pension	1,463
13	Spending in strategic funds	(2,379)
	Total costs adjustments	(50,256)



Reserves

Figure 25 outlines internally restricted reserve balances that have been established for strategic priorities. As at Dec. 31, 2022, Brock has \$39.2 million in unspent research, professional development and strategic fund support dollars for faculty and other units including the President, Provost and Vice-President, Academic, Vice-President, Research, Vice-President, Administration and Faculty Deans. This amount compares to \$37.1 million available in the same accounts at this time last year. These balances are not reduced to account for future commitments.

Figure 25: Balances by Faculty as of Dec 31, 2022

(\$000s)	Operating project accounts	Research funds with no external obligations	Start-up funds	PER and accountable allowance accounts	Strategic fund <sup>(1)</sup>	Total
Faculty of Applied Health Sciences	281	1,393	1,282	897	916	4,769
Faculty of Education	60	166	171	556	529	1,482
Faculty of Humanities	161	80	85	610	189	1,125
Faculty of Mathematics and Science	632	832	1,875	783	1,540	5,662
Faculty of Social Sciences	650	805	772	1,286	1,059	4,572
Goodman School of Business	909	95		670	1,443	3,117
Library		5		111		116
Other units	795	952		71	16,541	18,359
Total	3,488	4,328	4,185	4,984	22,217	39,202

(1) Allocated through the revenue and expense allocation model.



Appendix 1

Multi-year financial results on a funding basis

Figure 26

(\$000s)	2022-23 Forecast	2022-23 Budget	2021-22 Actual	2020-21 Actual	2019-20 Actual
Revenue					
Student fees	187,748	204,268	188,064	186,012	185,078
Grant revenue	101,919	99,589	99,780	106,724	96,788
Internal chargebacks	11,663	11,980	7,346	3,098	8,484
Inter-fund revenue	8,507	12,127	5,943	8,843	4,920
Other revenue	57,074	62,176	50,256	24,319	51,707
Total revenue	366,911	390,140	351,389	328,996	346,977
Operating costs					
Personnel costs	(234,056)	(246,262)	(221,304)	(214,657)	(220,419)
Inter-fund expenses	(25,584)	(32,705)	(28,926)	(18,143)	(25,900)
Other operating costs	(107,585)	(114,176)	(97,262)	(83,302)	(93,000)
Total operating costs	(367,225)	(393,143)	(347,492)	(316,102)	(339,319)
Mitigation target	314	3,003			
Funding surplus/(deficit) before discretionary appropriations	-	-	3,897	12,894	7,658
Discretionary appropriations			(3,896)	(12,885)	(7,650)
Funding surplus/(deficit) after discretionary appropriations	-	-	1	9	8

DECEMBER 01, 2022: The Brock men's rugby team raised more than \$10,000 for the 2022 Movember fundraising campaign in November.

DECEMBER 13, 2022: Thorold Secondary School students Samantha Rocco (left) and Elijah Cosby perform a titration on an apple juice sample in the testing portion of the Oenology and Viticulture Tasting and Testing Lab.





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**Strategic Priorities**



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