

Problem Solving (Graduate)

GOAL: Students will be effective problem solvers.

OBJECTIVES/INDICATORS: Students will possess the skills to identify and solve advanced business problems.

Trait	1. Does Not Meet Expectations	2. Meets Expectations	3. Exceeds Expectations	Points
Identification of Main Problem				
Clearly identifies problem				
Clearly identifies key issues				
Analysis of the Issues				
Provides concise understanding of the symptoms				
Discerns between relevant and non-relevant information				
Uses relevant information, provides in-depth analysis of issues				
Links to internal and external factors in given timeframe of problem				
Generation of Alternatives				
Identifies appropriate action alternatives				
Evaluation of Alternatives				
Identifies innovative criteria for analysis				
Evaluates the criteria to arrive at alternatives				
Logically interprets the criteria				
Comments on Effective Solutions				
Provides innovative solutions that are useful and logical				
Considers short and long term approaches				
Provides for contingencies				
Decisions made demonstrate novel approaches that link back to issues				
Problem Solving Approach				
Develops clear plan/approach to solve the problem				
Demonstrates ability to follow logical process for solving problem				
Written for appropriate stakeholder				
Total:				